



**ECONOMIC
DEVELOPMENT
BOARD** TACOMA
PIERCE COUNTY

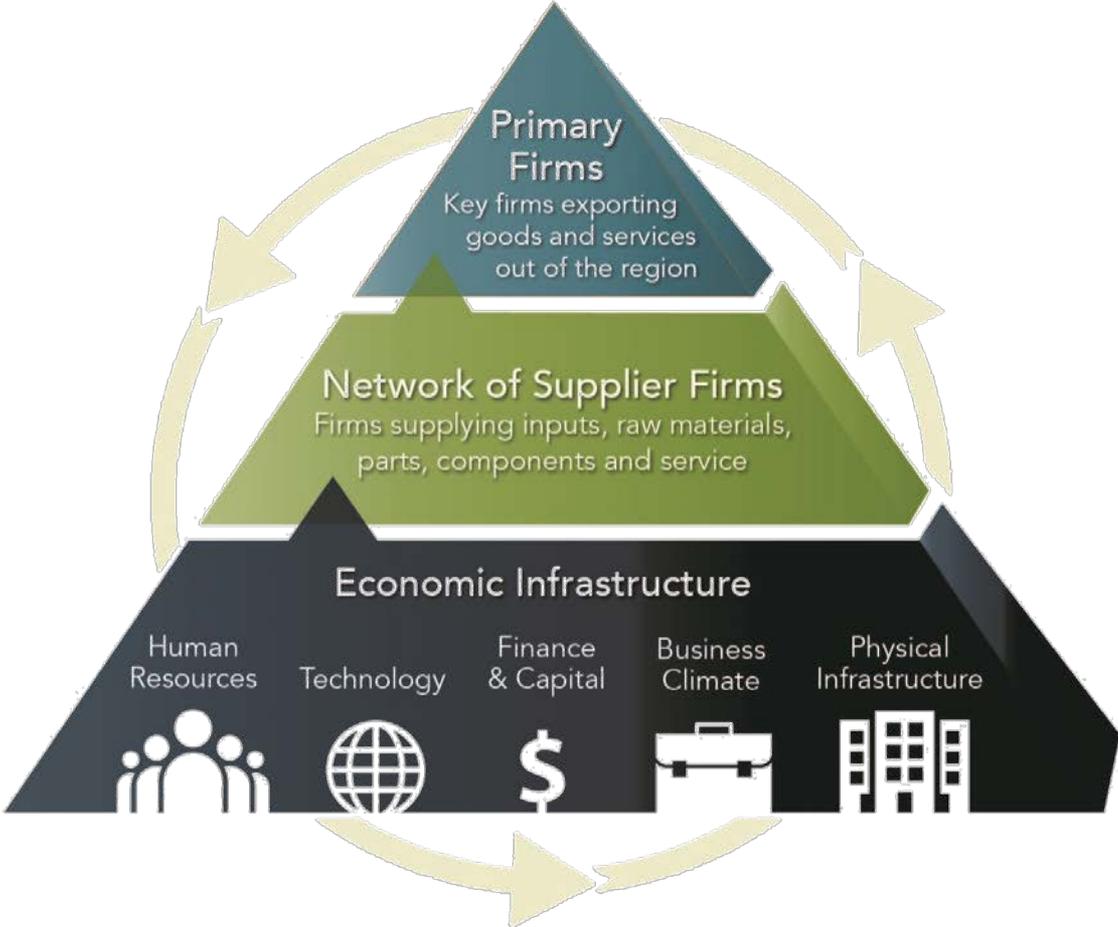
**Port Commission Meeting
October 17, 2019**



**COMPETE
EVERY DAY
FOREVER**

The Great Pyramid of Job Growth!

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2014-2018 Results

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Jobs recruited and retained: 5,279

Wages and salaries generated: \$361,770,946

Private capital investment: \$660,500,000

Industrial Revenue Bond financing: \$8,210,000

Return per \$1 EDB Investment: \$184

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2016-2020 Work Status

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2016-2020 Work Status

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Testimonials

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“Our collaboration with the EDB has been instrumental in our business development process”

Jonas Swarttouw

US Country Manager, NewCold

“The Pierce County business community is very connected and collaborative.”

Bev Losey

Senior VP, Brown & Brown of Washington

“Our new revamped Sumner facility would not have been possible without the outstanding support from the EDB team.”

Danielle Cagnatel

Pres. & CEO AIM Aerospace



Partners Make It Happen! **edb**



Cluster Acceleration Teams

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Retention-Expansion

111 client meetings to date in 2019

237 referrals

17 open cases

Recruitment

39 open cases

11 hot leads from Paris Air Show

2,500 potential jobs

A faint, light blue graphic of a globe is visible in the bottom right corner of the slide.

Back to results
Ave55-Frederickson Distribution Center
18707 50th Ave E, Tacoma, Pierce County, WA, 98446
[Download Brochure](#)

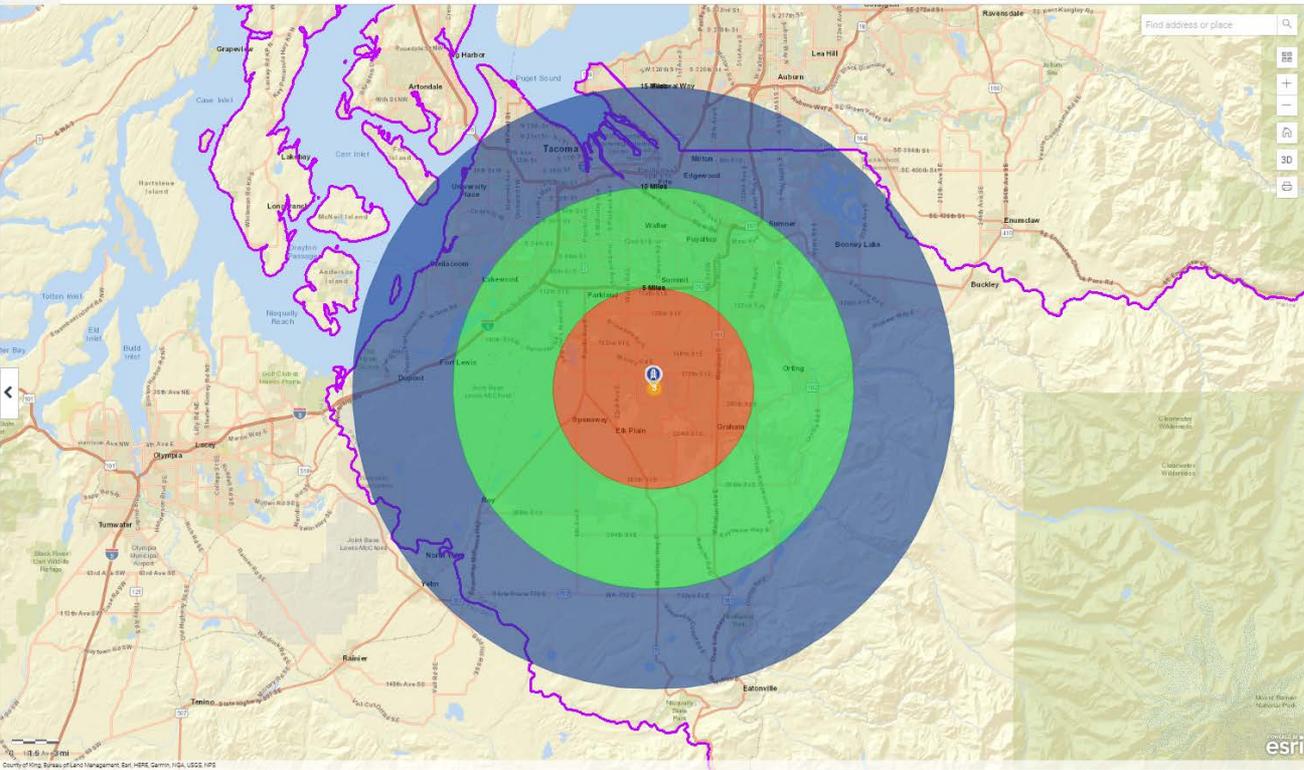
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Select Analysis Area
Ring

Distance
15 (Miles)
Get Reports

ESRI Demographic Reports

| | | | |
|---|--------|-----|-----|
| 2010 Census Profile | Sample | XLS | PDF |
| ACS Housing Summary | Sample | XLS | PDF |
| ACS Population Summary | Sample | XLS | PDF |
| Age 50+ Profile | Sample | XLS | PDF |
| Age by Sex by Race Profile | Sample | XLS | PDF |
| Age by Sex Profile | Sample | XLS | PDF |
| Automotive Aftermarket Expenditures | Sample | XLS | PDF |
| Business Locator | Sample | XLS | PDF |
| Business Summary | Sample | XLS | PDF |
| Community Profile | Sample | XLS | PDF |
| Custom Map Landscape | Sample | XLS | PDF |
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| Demographic and Income Comparison Profile | Sample | XLS | PDF |
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| Detailed Age Profile | Sample | XLS | PDF |



“Tacoma Public Utilities stands ready to help you meet your corporate goals with our combination of low-cost utility rates, clean power portfolio, abundant water supply and nationally recognized reliable services.”



Jackie Flowers
Director
Tacoma Public Utilities

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Cluster teams

Health Services under way. IT underway.
Logistics/Trade and Aerospace next.

Institution building

UWT Law School

Marketing and Communications

New website, collateral, social media, testimony,
traditional media, metrics, etc.

BOEING NMA (New Mid-market Aircraft)



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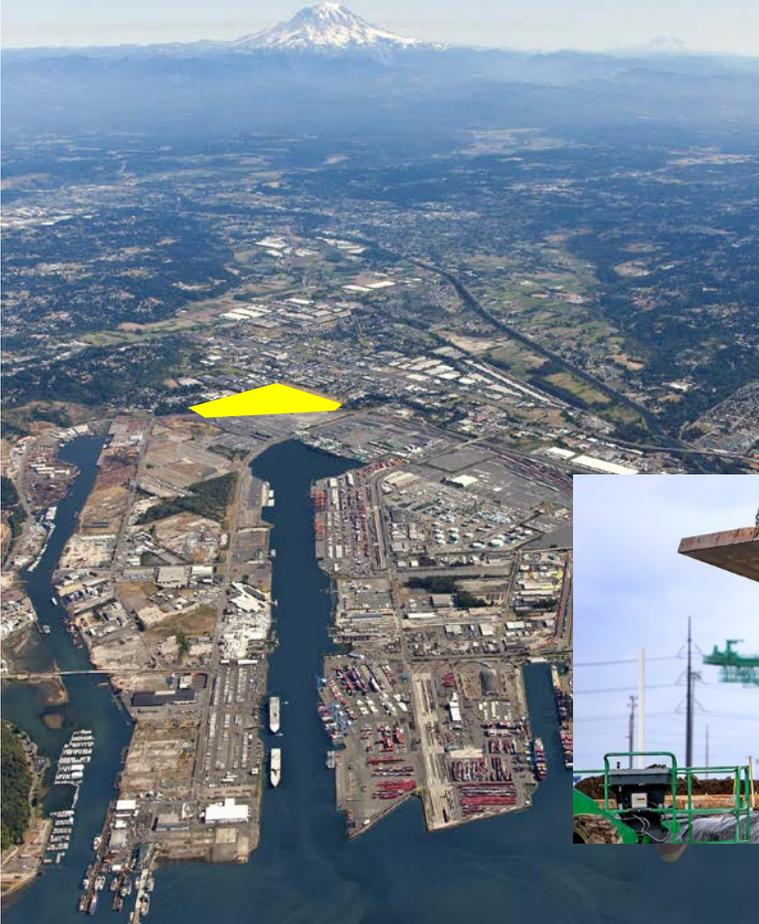


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Prologis

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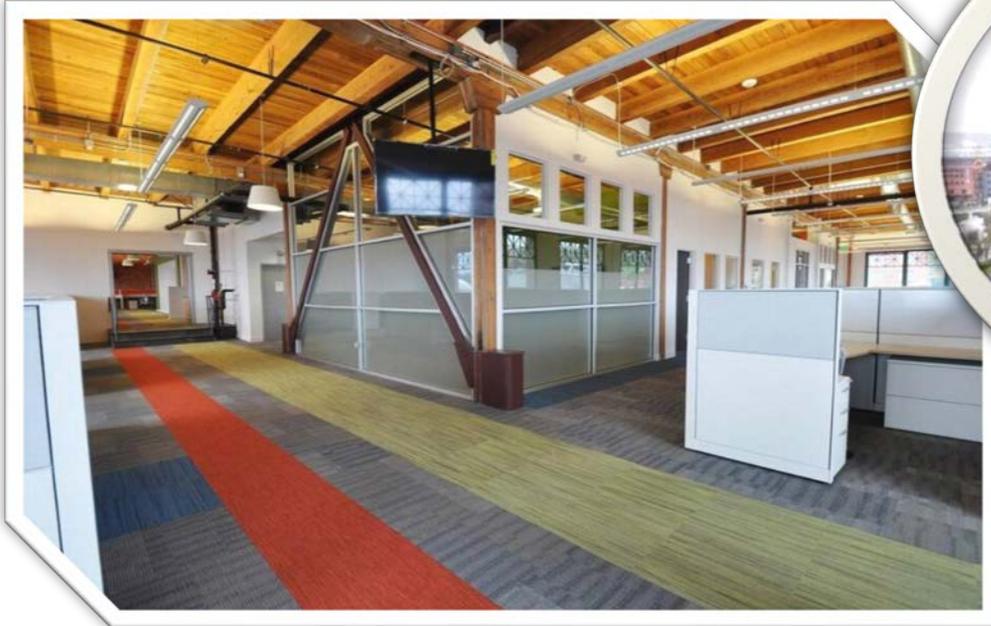


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THANK YOU!

Bruce Kendall
President & CEO

bruce@edbtacomapierce.org