



**ECONOMIC  
DEVELOPMENT  
BOARD** TACOMA  
PIERCE COUNTY

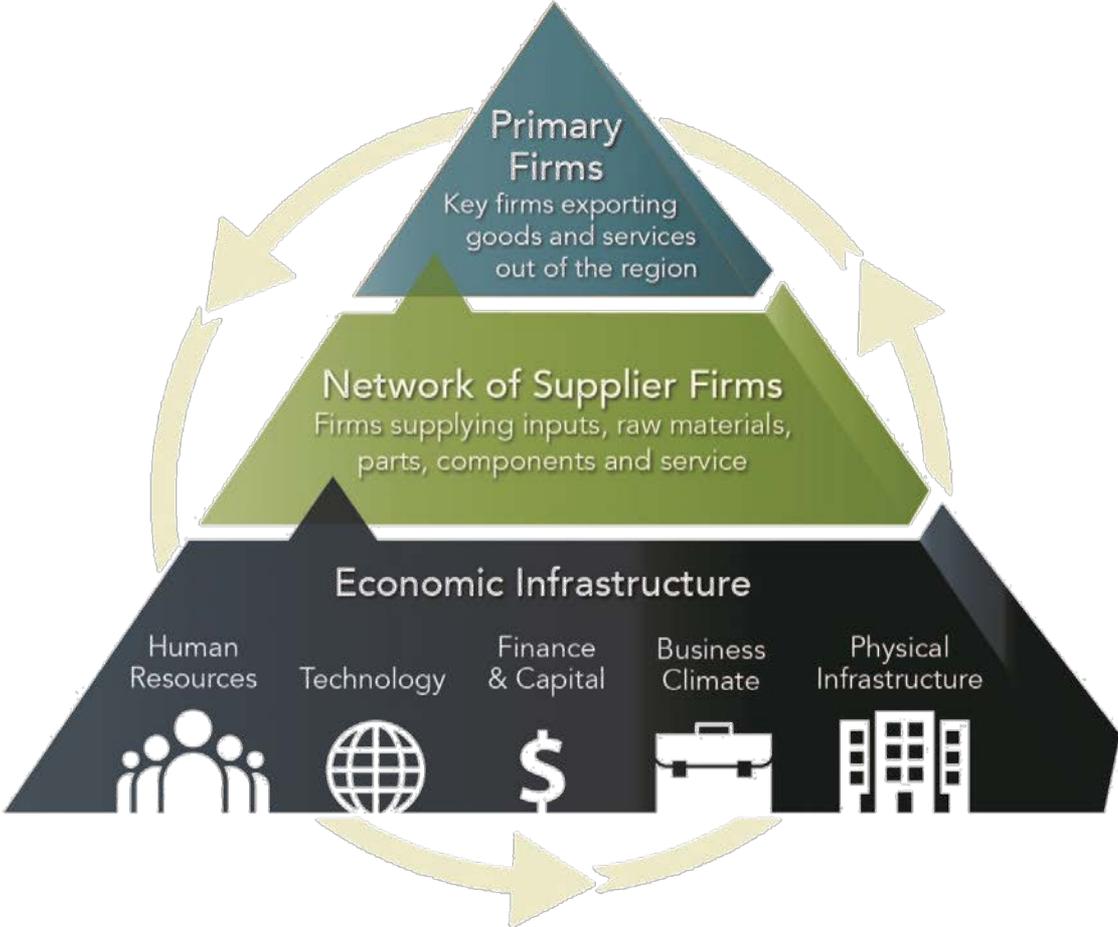
**Port Commission Meeting  
October 17, 2019**



**COMPETE  
EVERY DAY  
FOREVER**

# The Great Pyramid of Job Growth!

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# 2014-2018 Results

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**Jobs** recruited and retained: 5,279

**Wages and salaries** generated: \$361,770,946

**Private capital** investment: \$660,500,000

**Industrial Revenue Bond** financing: \$8,210,000

**Return per \$1** EDB Investment: \$184

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# 2016-2020 Work Status

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# 2016-2020 Work Status

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# Testimonials

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**“Our collaboration with the EDB has been instrumental in our business development process”**

Jonas Swarttouw

US Country Manager, NewCold

**“The Pierce County business community is very connected and collaborative.”**

Bev Losey

Senior VP, Brown & Brown of Washington

**“Our new revamped Sumner facility would not have been possible without the outstanding support from the EDB team.”**

Danielle Cagnatel

Pres. & CEO AIM Aerospace



# Partners Make It Happen! **edb**



# Cluster Acceleration Teams

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## **Retention-Expansion**

**111** client meetings to date in 2019

**237** referrals

**17** open cases

## **Recruitment**

**39** open cases

**11** hot leads from Paris Air Show

**2,500** potential jobs

A faint, light blue graphic of a globe is visible in the bottom right corner of the slide.

Back to results  
**Ave55-Frederickson Distribution Center**  
18707 50th Ave E, Tacoma, Pierce County, WA, 98446  
[Download Brochure](#)

DETAILS | **REPORTS**

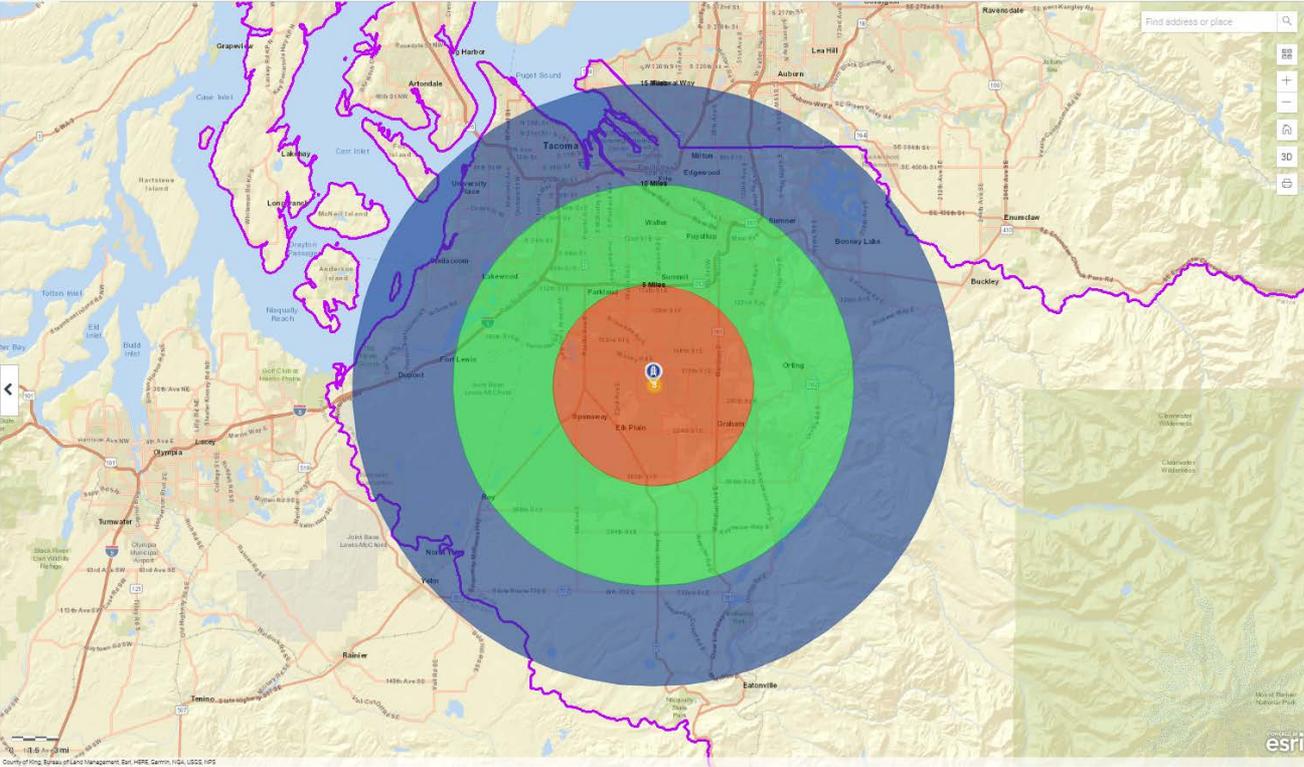
Select Analysis Area  
Ring

Distance  
15 (Miles)

**Get Reports**

ESRI Demographic Reports

2010 Census Profile	Sample	XLS	PDF
ACS Housing Summary	Sample	XLS	PDF
ACS Population Summary	Sample	XLS	PDF
Age 50+ Profile	Sample	XLS	PDF
Age by Sex by Race Profile	Sample	XLS	PDF
Age by Sex Profile	Sample	XLS	PDF
Automotive Aftermarket Expenditures	Sample	XLS	PDF
Business Locator	Sample	XLS	PDF
Business Summary	Sample	XLS	PDF
Community Profile	Sample	XLS	PDF
Custom Map Landscape	Sample	XLS	PDF
Custom Map Portrait	Sample	XLS	PDF
Demographic and Income Comparison Profile	Sample	XLS	PDF
Demographic and Income Profile	Sample	XLS	PDF
Detailed Age Profile	Sample	XLS	PDF



“Tacoma Public Utilities stands ready to help you meet your corporate goals with our combination of low-cost utility rates, clean power portfolio, abundant water supply and nationally recognized reliable services.”



**edb** | ECONOMIC  
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**Jackie Flowers**  
Director  
Tacoma Public Utilities

**Cluster teams**

Health Services under way. IT underway.  
Logistics/Trade and Aerospace next.

**Institution building**

UWT Law School

**Marketing and Communications**

New website, collateral, social media, testimony,  
traditional media, metrics, etc.

# BOEING NMA (New Mid-market Aircraft)



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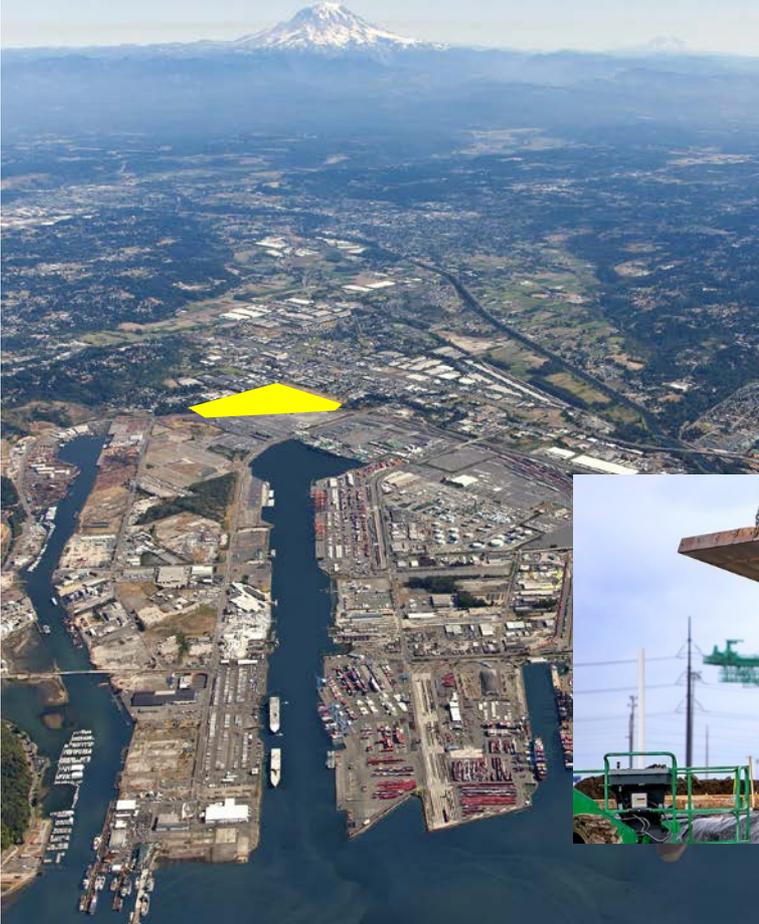


**James Hardie®  
Siding Products**



# Prologis

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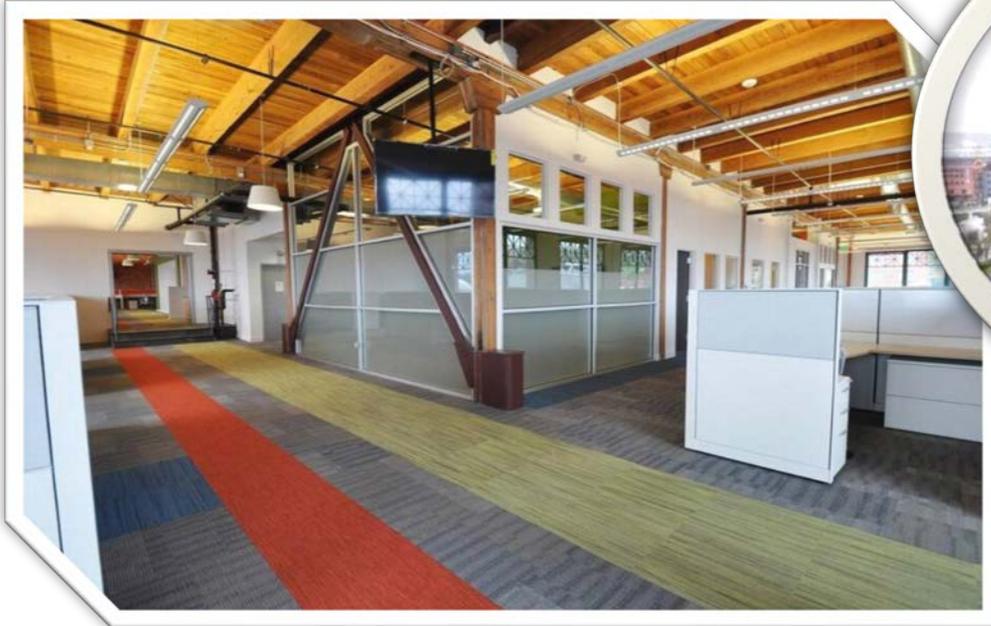


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**THANK YOU!**

**Bruce Kendall**  
President & CEO

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