



**ECONOMIC
DEVELOPMENT
BOARD** TACOMA
PIERCE COUNTY

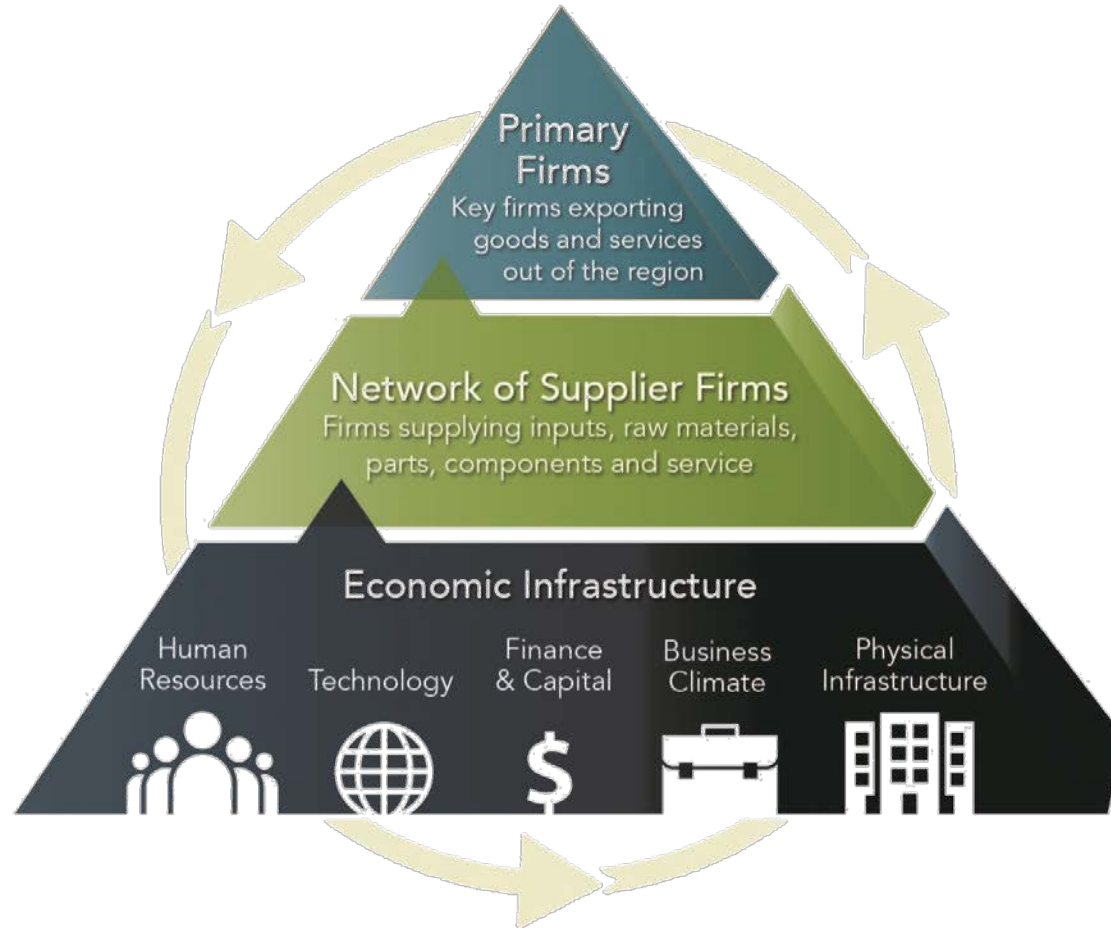
**Port Commission Meeting
October 17, 2019**



**COMPETE
EVERY DAY
FOREVER**

The Great Pyramid of Job Growth!

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2014-2018 Results

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Jobs recruited and retained: 5,279

Wages and salaries generated: \$361,770,946

Private capital investment: \$660,500,000

Industrial Revenue Bond financing: \$8,210,000

Return per \$1 EDB Investment: \$184

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2016-2020 Work Status

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2016-2020 Work Status

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Testimonials

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“Our collaboration with the EDB has been instrumental in our business development process”

Jonas Swarttouw
US Country Manager, NewCold

“The Pierce County business community is very connected and collaborative.”

Bev Losey
Senior VP, Brown & Brown of
Washington

“Our new revamped Sumner facility would not have been possible without the outstanding support from the EDB team.”

Danielle Cagnatel
Pres. & CEO AIM Aerospace



Partners Make It Happen! edb



Cluster Acceleration Teams

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Retention-Expansion

111 client meetings to date in 2019

237 referrals

17 open cases

Recruitment

39 open cases

11 hot leads from Paris Air Show

2,500 potential jobs

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investpiercecounty.com

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PROPERTIES COMMUNITIES

Layers Demographics Workforce Custom Reports Clear Map Share My Favorites 0

GIS Webtech

Back to results Zoom To

Ave55-Frederickson Distribution Center
18707 50th Ave E, Tacoma, Pierce County, WA, 98446
Download Brochure

DETAILS REPORTS

Select Analysis Area

Ring

Distance

15 (Miles)

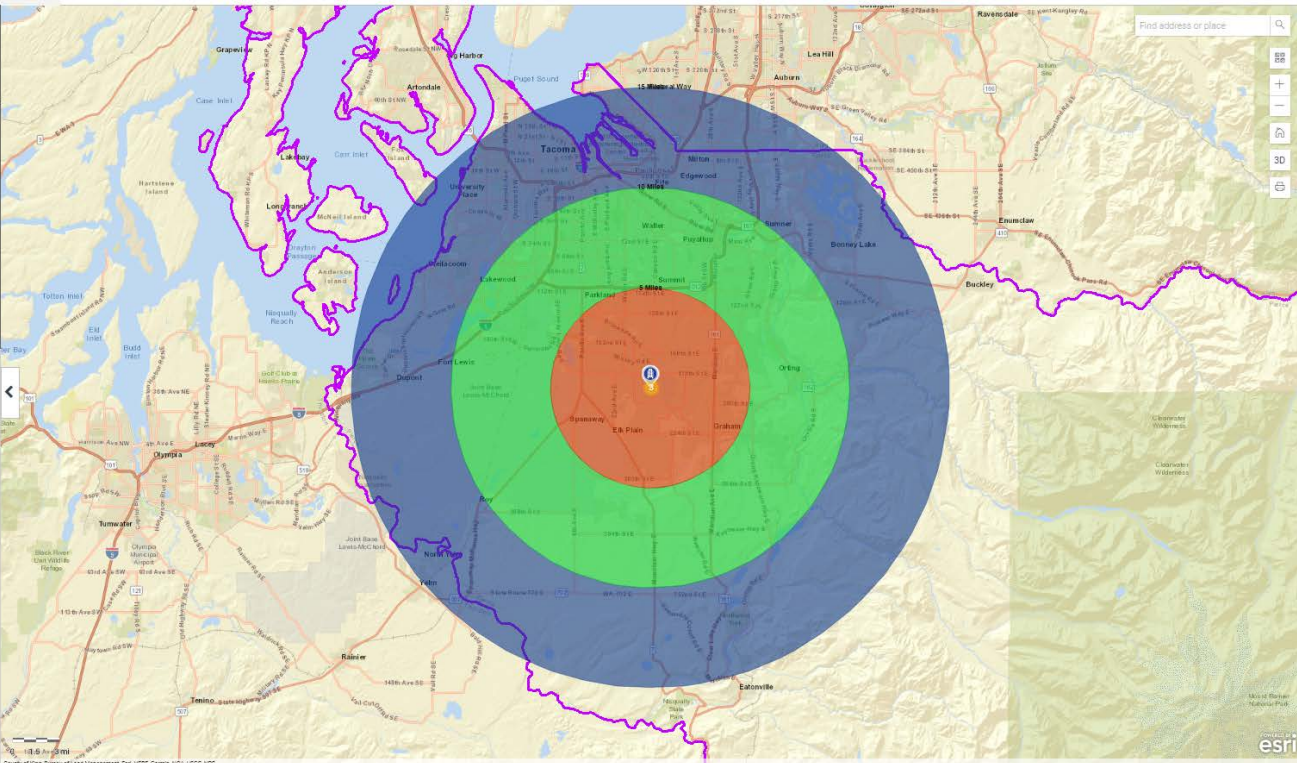
Get Reports

ESRI Demographic Reports

2010 Census Profile	Sample	XLS	PDF
ACS Housing Summary	Sample	XLS	PDF
ACS Population Summary	Sample	XLS	PDF
Age 50+ Profile	Sample	XLS	PDF
Age by Sex by Race Profile	Sample	XLS	PDF
Age by Sex Profile	Sample	XLS	PDF
Automotive Aftermarket Expenditures	Sample	XLS	PDF
Business Locator	Sample	XLS	PDF
Business Summary	Sample	XLS	PDF
Community Profile	Sample	XLS	PDF
Custom Map Landscape	Sample	XLS	PDF
Custom Map Portrait	Sample	XLS	PDF
Demographic and Income Comparison Profile	Sample	XLS	PDF
Demographic and Income Profile	Sample	XLS	PDF
Detailed Age Profile	Sample	XLS	PDF
...

County of King Bureau of Land Management, Esri, HERE, Garmin, IGA, USGS, IPS

Find address or place



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“Tacoma Public Utilities stands ready to help you meet your corporate goals with our combination of low-cost utility rates, clean power portfolio, abundant water supply and nationally recognized reliable services.”



Cluster teams

Health Services under way. IT underway.
Logistics/Trade and Aerospace next.

Institution building

UWT Law School

Marketing and Communications

New website, collateral, social media, testimony,
traditional media, metrics, etc.

BOEING NMA (New Mid-market Aircraft)



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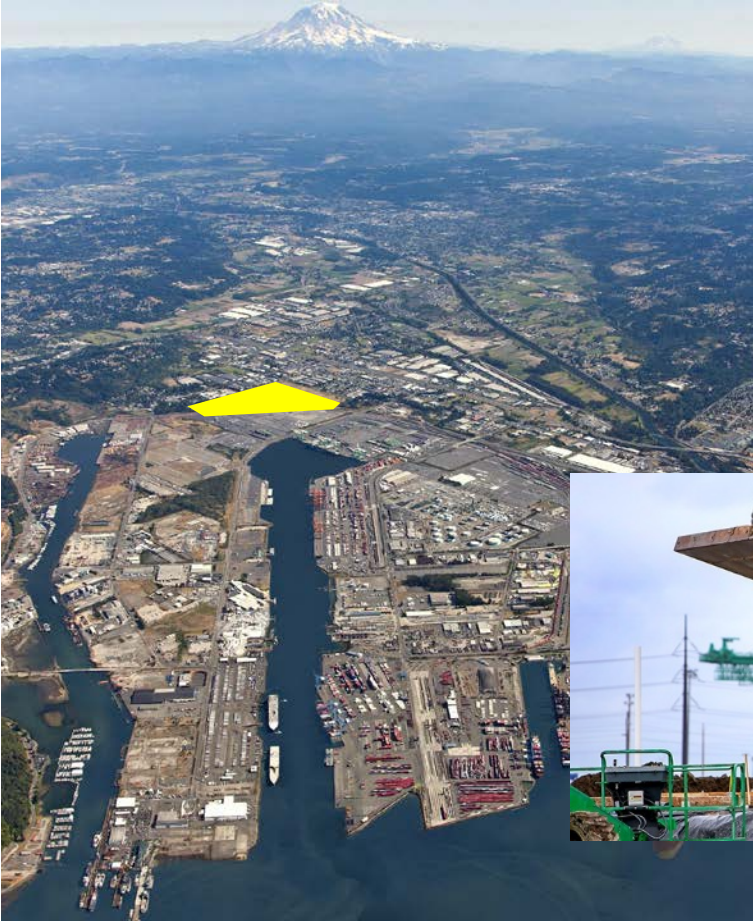


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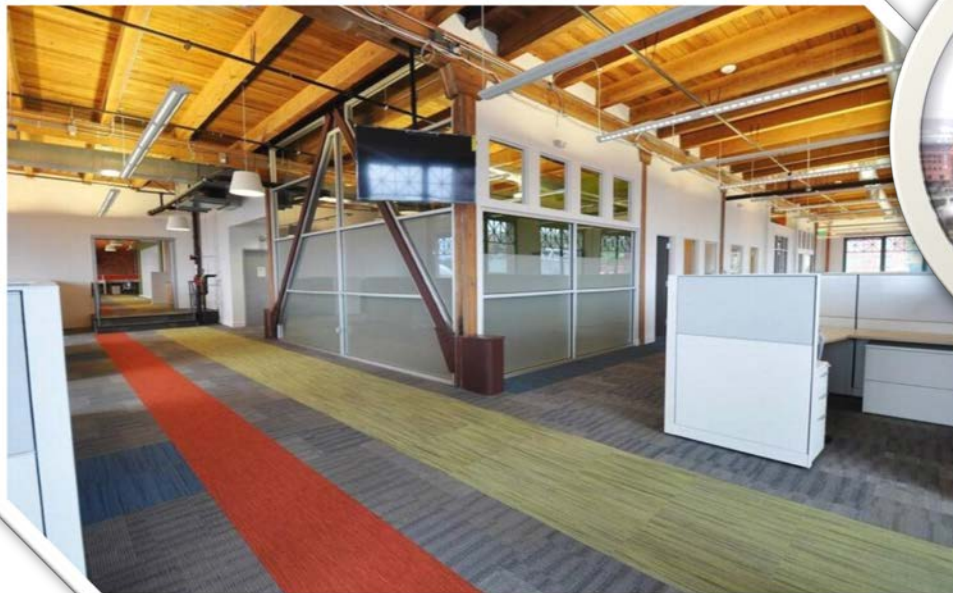


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THANK YOU!

Bruce Kendall
President & CEO

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